

## CASE STUDY – The Bandvulc Group

**Fraikin, the French based contract hire and rental company who acquired Transfleet in late 2005 has been using Bandvulc retreads for over 10 years.**



The arrangements in place sees Bandvulc Tyres supplying retread truck tyre products in a wide range of sizes and tread patterns to suit a variety of requirements from conventional to specialist applications as well as managing the worn tyre casing collections and disposals in an environmentally responsible manner for the whole Fraikin fleet .

“Bandvulc Tyres have an established range of products and expertise in being able to service the requirements of national companies” comments Gary Clark, Fraikin’s Director of Engineering “Its what they bring in addition to the tyres which gives them a competitive advantage. They have expertise in all areas of their business and we have found this to be invaluable in offering our clients not just tyres, but unrivalled service delivery including audits and specialised reviews. We have even used infrared technology for heat tests on the whole wheel assembly and conducted audits at 2 am in conjunction with Bandvulc in order to meet the needs of our customers.”

Philip West, Sales Director of Bandvulc adds “Fraikin is a long standing customer whom we value enormously and by the development of the relationship and understanding we are able to offer added value services beyond just the supply of products” Fraikin have operations throughout the UK, demanding service and products of the highest standard. It’s by working together with all parties in the manufacturing and supply chain that we achieve consistently high performance results. Fraikin’s substantial expansion and growth in recent years has increased demand significantly and the processes we employ have also had to adapt to the customer’s changing needs.

